

# mytem360

T.E.M. is Money



A constantly changing international market  
Your customers looking for solutions

### Fixed - Mobile Telephony Networks - VoIP- Voice / Data Offers

- > A telecom market in ever-changing technologies
- > A need for aggregation of international invoices
- > Multitudes of operator offers, complexity of contracts
- > Strong increase in new uses
- > Telecom budgets on the rise as company policies are moving towards reducing costs
- > A need to manage telecom assets
- > Fixed-mobile-networks-VoIP Voice/Data Offers

**In this context of the needs of large families companies exist:**

Reduction of your telecom costs



Management of equipment and lines



Steering, analysis and control of telecoms costs



Orders, simplification of the process (phone policy)



Verification and Validation of telecom bills



International a consolidated view of telecoms costs



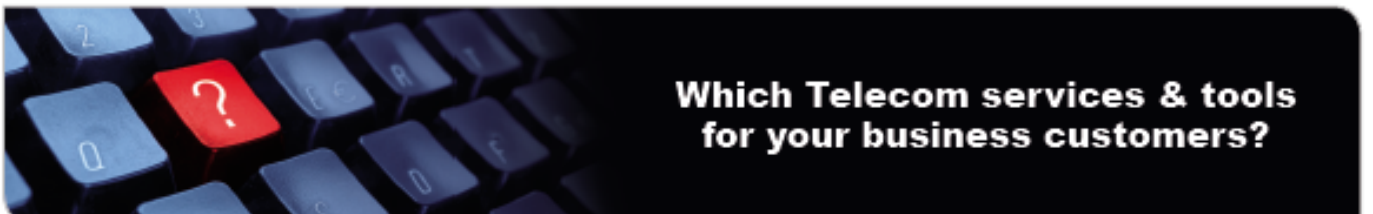
Guidance in strategy and telecom purchases



Outsourcing of operational and financial management



**Your business customers are looking for telecom solutions related to their expressed needs**



**Which Telecom services & tools for your business customers?**

## Consotel, a major player for T.E.M. solutions serving its partners in Europe

**In this very dynamic market context, Consotel offers T.E.M. services and tools (Telecom Expense Manager) completely adapted to the different needs of companies**

- «Turnkey» Solutions  
Integrated into business processes
- «Quick wins» actions
- Functions with high added value
- Return On Investment



**T.E.M.** (Telecom Expense Management) is a combination of solutions for managing telecom assets and costs on both the equipment and accounting aspects. These are solutions for managing multiple telecom contracts as one stop shopping integrated globally.

The benefits of T.E.M.:

### Financial

- > Direct and indirect R.O.I.
- > Improve telecom budgets
- > Detection of billing errors
- > Perform economies of scale
- > Optimization of offers/uses
- > Optimization and respect for the purchasing policy

### Managerial

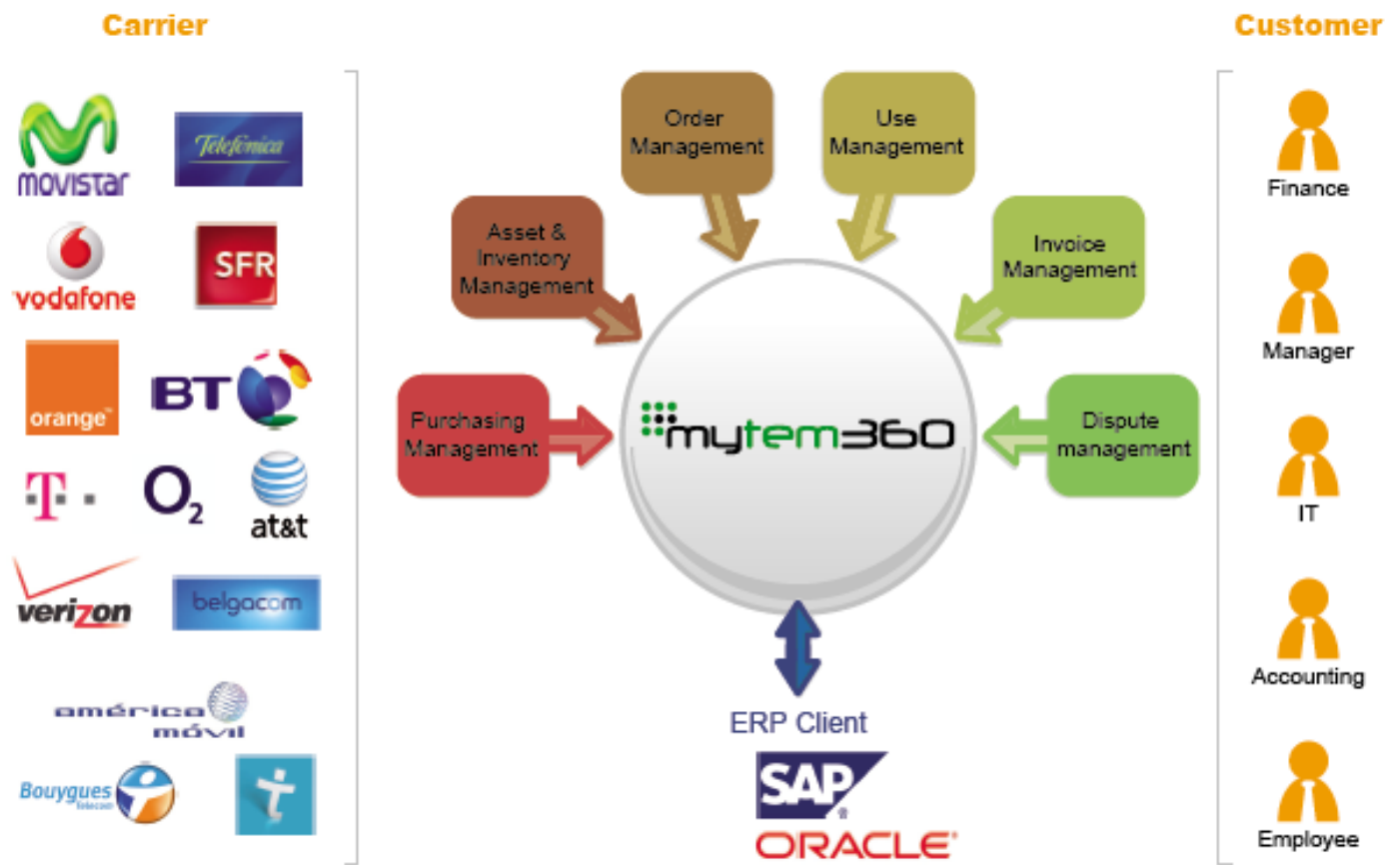
- > Re-centralization of human resources
- > Productivity and efficiency
- > Faster Decision-making
- > Quick access to consolidated data
- > Control of the asset management
- > Simplification of the processes
- > Telecom policy



**Reports, Analyses, Control, ...  
Give your customers the ability to  
remain in control of their telecoms**

# T.E.M. Solutions mytem360

For every telecom need, Consotel has a solution



## Tools

- > Web Access, 100% in SaaS mode
- > Financial and Budget Steering for the Telecoms
- > Dashboards and Reports
- > Invoice Processing
- > Rate Controls
- > Breakdown Summary
- > E.R.P. Export
- > Management of equipment and lines
- > Process for online ordering

## Services to be developed

- > Outsourcing
- > Reporting Push
- > Personalized Account Follow-up
- > E.R.P. Integration
- > BPO consulting
- > Order Management
- > Business Intelligence



**Which Telecom services & tools for companies?**

## Develop telecom services and customer loyalty with T.E.M. solutions

- > mytem360 is a T.E.M. solution with white label service for your customers.
- > mytem360 is:
  - > Modular
  - > Customizable
  - > International
  - > Functionally very broad
- > mytem360 for:
  - > Telecom operators
  - > Integrators
  - > Consultancy Firms
  - > Facilities Management
  - > Telecom Distributors

### Good reasons to become our partner in Europe

Looking for an innovative product with which to approach your market, be they SMEs, local, government or corporate accounts, with an international presence?

Looking for an offer that allows customers to simplify the operational and financial management of their Telecom fleet (fixed, mobile, data), multi-site, multi-country?

«By combining the expertise of recognized professionals, leading partnerships and an offer of clear and lasting quality service, mytem360 is positioned as your natural and legitimate partner on the Telecom Expense Management market.»

Become a Consotel partner and let your customers take advantage of all the services offering by mytem360!

#### T.E.M. is Money :

- > Gain market shares by covering services that meet the increasing requirements on the operational and financial management of telecoms.
- > Retain your customers, stand out from the competition and make the upsell with innovative products with high added value and ensuring customer ROI.
- > Expand the outsourcing of telecom management.
- > Offer Consotel offers in white label and backed up by a leading company on the TEM market and recognized for its reliable telecom solutions.
- > Arrange for management tools performing and reliable in SaaS mode and based on the dependable technologies (Oracle, BIEE, Sun...) to develop your service offers.

## Consotel Presentation

- > Major European player for Telecom Expense Management
- > 10 years of experience in telecom management services and tools
- > Software Publisher **mytem360**
  - > 3,000,000 lines processed every month
  - > 20,000 customer accounts managed
  - > Multi-operator / multi-country / multi language management
  - > Software configurable in white label
- > **mytem360** interfaced with 20 operators in France and internationally



### **Companies that trust us:**

LVMH, EDF, DALKIA, 3M, ESSILOR, CHRISTIAN DIOR, PFIZER, KENZO, GERLAIN, GSK, INGENICO, LA POSTE, WOSLEY, THALES, STERIA, UPS, TYCO, TOTAL, PUBLICIS GROUPE, VEOLIA, VALLOUREC, SEPHORA, ALLIANZ, GEODIS, BAYER, EIFFAGE, SNCF, SODEXO, NATIXIS, GDF SUEZ, ...

Partner